TIPS PRICING FORM 1 - GOODS / ITEMS PRICING							
Product Name	Product #	Description	Unit	MSRP or Catalog Pricing	% Discount	TIPS Price	
Panduit	R2P	2 Post Rack, 19", 7', 45U	EA	\$ 366.52	25%	\$273.72	
СРІ	40604-003	Rack Installation Kit	EA	\$ 16.69	15%	\$14.13	
CPI	10250-712	Universal Cable Runway, 12", Black, 10'	EA	\$ 175.03	15%	\$148.16	
CPI	11421-712	Wall Angle Support - 12", Black	EA	\$ 40.22	15%	\$34.05	
CPI	11746-712	Triangular Support Bracket, 4-12"	EA	\$ 68.92	15%	\$58.34	
CPI	10595-712	Rack Mounting Plate, 9-12", Black	EA	\$ 55.28	15%	\$46.80	
CPI	12100-712	Cable Runway Radius Drop, 12", Black	EA	\$ 52.96	15%	\$44.83	
CPI	11301-701	Butt Splice, Black	EA	\$ 15.67	15%	\$13.27	
CPI	11302-701	Junction Splice, Black	EA	\$ 16.37	15%	\$13.86	
CPI	10506-706	Rack Elevation Kit, 4-6"	EA	\$ 63.04	_	\$53.36	
Cablofil	CF105/450EZ	Basket Tray 10 ft. L x 18 in. W x 4 in. D	EA	\$ 210.88		\$173.51	
Cablofil	EDRNEZ	Fast Splice (Package of 50)	EA	\$ 195.53	_	\$160.87	
Cablofil	SWKEZ	2-Piece Splice Washer Kit (Package of 50)	EA	\$ 123.49		\$101.61	
Cablofil	CE40EZ	Square Washer Clamp (Package of 25)	EA	\$ 32.92		\$27.09	
Cablofil	FASP400GC	FAS Profile Support Bracket - 16"	EA	\$ 30.37		\$24.99	
Cablofil	FS 41DC	FASTRUT Connector (Package of 50)	EA	\$ 82.61		\$70.22	
Cablofil	EZBC1/2EZ	EZBC Beam Clamp	EA	\$ 14.71		\$12.10	
Panduit	WMPFSE	Single Sided Horizontal Manager - 1RU	EA	\$ 81.94		\$61.20	
Panduit	NCMH2	Single Sided Horizontal Manager - 2RU	EA	\$ 173.94		\$129.90	
Panduit	PR2VD06	6" Double Sided Manager	EA	\$ 1,967.84		\$1,469.65	
General	7131800	Category 6 Cable, CMP, U/UTP, Blue	FT	\$ 0.49		\$0.36	
Panduit .	PUP6004BU-WLPZ	23-4P UTP CMP CAT6 IP5 Blue	FT	\$ 1.18		\$0.87	
General	7151819	23-4P UTP CMP CAT6A Blue	FT 	\$ 0.93		\$0.70	
Panduit	PUP6AHD04BU-G	Category 6A Cable CMP U/UTP Blue	FT	\$ 1.53		\$1.15	
Panduit	CPP24WBLY	24 Port Modular Patch Panels	EA	\$ 67.68		\$50.55	
Panduit	CPP48WBLY	48 Port Modular Patch Panels	EA	\$ 125.00		\$93.35	
Panduit	NKFP24Y	24 Port Modular Patch Panels	EA	\$ 52.83		\$39.95	
Panduit	NKFP48Y	48 Port Modular Patch Panels	EA	\$ 97.51		\$73.72	
Panduit	CFPE1WHY	1 Port Faceplate White - Station	EA	\$ 4.52	_	\$3.38	
Panduit	CFPE 4M/11/	2 Port Faceplate White - Station	EA	\$ 4.52		\$3.38	
Panduit	CFPE4WHY	4 Port Faceplate White - Station	EA	\$ 4.52		\$3.38	
Panduit	CFPE6WHY	6 Port Faceplate White - Station	EA	\$ 4.52		\$3.38	
Panduit	CBX2IW	2 Port Surface Mount Box	EA	\$ 9.54		\$7.12	
Panduit	CMBWH-X MPLS	Face Plate Blanks 10 PK	EA	\$ 0.52		\$0.39	
Caddy Panduit	CJ688TGBU	Low Voltage Mounting Plate 1 Gang	EA EA	\$ 3.39 \$ 18.42		\$2.84	
Panduit Panduit	NK688MBU	Category 6 Modular Jack - Blue 1 Port MOD Jack CAT6 NET KEY	EA EA	\$ 18.42		\$13.76 \$7.05	
Panduit	CJ6X88TGBU	Category 6A Modular Jack - Blue	EA	\$ 26.08		\$19.48	
Panduit	NK6X88MBU	Category 6A Modular Jack - Blue	EA	\$ 20.08		\$19.48	
Panduit	NK6PC3BUY	Category 6 Copper Patch Cord - 3' Blue	EA	\$ 11.40	_	\$8.55	
Panduit	NK6PC5BUY	Category 6 Copper Patch Cord - 5' Blue	EA	\$ 12.46		\$9.34	
Panduit	NK6PC7BUY	Category 6 Copper Patch Cord - 3' Blue	EA	\$ 13.51	_	\$10.11	
Panduit	NK6PC10BUY	Category 6 Copper Patch Cord - 7 Blue	EA	\$ 15.11		\$11.32	
Panduit	NK6APC3BU	Category 6A Copper Patch Cord - 3' Blue	EA	\$ 15.39	_	\$11.53	
Panduit	NK6APC5BU	Category 6A Copper Patch Cord - 5' Blue	EA	\$ 16.82	_	\$11.53	
Panduit	NK6APC7BU	Category 6A Copper Patch Cord - 7' Blue	EA	\$ 18.26		\$13.68	
Panduit	NK6APC10BU	Category 6A Copper Patch Cord - 7 Blue	EA	\$ 20.41		\$15.29	
COMMSCOPE	P-006-OD-5K-FSUBK	06-Fiber I/O Plenum, Armored - OM4	FT	\$ 2.30		\$1.72	
COMMSCOPE	P-012-OZ-8W-FSUBK	12-Fiber I/O Plenum, Armored - OS2 SM	FT	\$ 5.52		\$4.12	
COMMSCOPE	P-024-OZ-5K-FSUBK	24-Fiber I/O Plenum, Armored - OS2 SM	FT IFT	\$ 3.32		\$8.56	
COMMSCOPE	760251049	EPX 4U Sliding Panel LIU	EA	\$ 555.34		\$416.51	

TIPS PRICING FORM 1 - GOODS / ITEMS PRICING						
Product Name	Product #	Description	Unit	MSRP or Catalog Pricing	% Discount	TIPS Price
COMMSCOPE	760251045	EPX 2U Sliding Panel LIU	EA	\$ 377.42	25%	\$283.07
COMMSCOPE	760249997	EPX 1U Sliding Panel LIU	EA	\$ 280.33	25%	\$210.25
COMMSCOPE	760172288	Wall Mount Building Enclosure, 1P, Black	EA	\$ 120.96	25%	\$90.34
COMMSCOPE	760248905	Wall Mount Building Enclosure configured for two LGX/1000 Style modules, splice cassettes or adapter packs.	EA	\$ 168.00	29%	\$119.28
COMMSCOPE	760066076	12 Fiber, MM SC Adapter Panel	EA	\$ 97.20	25%	\$72.59
COMMSCOPE	760135087	12 Fiber, SM SC Adapter Panel	EA	\$ 97.20	25%	\$72.59
COMMSCOPE	760117887	FO Connector, LC, OM4, MM - Single	EA	\$ 19.82	25%	\$14.80
COMMSCOPE	760117952	FO Connector, SC, OS2, SM - Single	EA	\$ 18.09	25%	\$13.50
COMMSCOPE	FEXLCLC42-MXF006	FO Patch Cord, OM4, LC/LC Duplex 2M	EA	\$ 50.86	26%	\$37.81
COMMSCOPE	FEXSCSC42-MXM003	FO Patch Cord, OM4, SC/SC Duplex 2M	EA	\$ 53.55	25%	\$39.99
COMMSCOPE	FDXSCSC42-MXF005	FO Patch Cord, OM4, ST/SC Duplex 2M	EA	\$ 49.66	25%	\$37.09
COMMSCOPE	FDWLCLC42-JXM003	FO Patch Cord, OS2, LC/LC Duplex 2M	EA	\$ 49.61	26%	\$36.88
COMMSCOPE	2227V WHRL RG6	RG6 Coaxial Cable	FT	\$ 0.89	26%	\$0.66
Belden	FSNS59BNCU-25	F-Type Connectors, Hex Crimp, Compression	EA	\$ 24.47	18%	\$19.95
ERICO	CAT16HP	1" Wall Mount J Hook pk/50	EA	\$ 381.83	11%	\$338.53
Erico	CAT32HP	2" Wall Mount J Hook pk/50	EA	\$ 577.84	11%	\$514.28
B-Line	BCH32-U-2-4	2" J-HOOK WITH HAMMER-ON pk/100	EA	\$ 1,274.16	12%	\$1,121.27
ERICO Caddy	CAT21HP4Z34	Caddy Cat HP 1 5/16" J-Hook To 1/4" Threaded Rod (Singles)	EA	\$ 687.24	11%	\$609.33
Erico	CAT16HP4Z34	J-Hook, 1" w/ Batwing	EA	\$ 484.50	11%	\$429.58
ERICO Caddy	CAT32HP4Z34	Caddy Cat HP 2" J-Hook To Thru 1/4" and 1/8" Thru 3/8" Flange (Singles)	EA	\$ 777.99	11%	\$689.82
Erico	BC200	Beam Clamp, 1/4"	EA	\$ 688.69	56%	\$301.30
Erico	BC260025EG	Heavy Duty Reversible Beam Clamp, Rod Size 1/4"	EA	\$ 754.28	58%	\$316.77
СРІ	55053-703	2 Post Rack, 19", 7', 45U	EA	\$ 262.67		\$222.34
CPI	13912-703	6" Vertical Wire Manager, 45U, Double Sided	EA	\$ 412.78	15%	\$349.41
СРІ	15216-703	4 Post Rack, 19", 7', 45U, Adj QuadraRack	EA	\$ 976.96	15%	\$826.98
СРІ	15053-703	4 Post Rack, 19", 7', 45U, QuadraRack	EA	\$ 1,321.82	15%	\$1,118.90
CPI	13914-703	10" Vertical Wire Manager, 45U, Double Sided	EA	\$ 696.24	15%	\$589.35
CPI	13915-703	12" Vertical Wire Manager, 45U, Double Sided	EA	\$ 820.59	15%	\$694.62
CPI	32620-703	6" Vertical Wire Manager, 45U, Double Sided	EA	\$ 1,478.93	15%	\$1,251.89
CPI	32621-703	8" Vertical Wire Manager, 45U, Double Sided	EA	\$ 1,563.46	15%	\$1,323.44
CPI	32622-703	10" Vertical Wire Manager, 45U, Double Sided	EA	\$ 1,698.98	15%	\$1,438.16
CPI	32623-703	12" Vertical Wire Manager, 45U, Double Sided	EA	\$ 1,813.17	15%	\$1,534.82
СРІ	35521-703	6" Vertical Wire Manager, 45U, Double Sided	EA	\$ 1,370.85	15%	\$1,160.40
CPI	35522-703	8" Vertical Wire Manager, 45U, Double Sided	EA	\$ 1,449.18	15%	\$1,226.71
СРІ	35523-703	10" Vertical Wire Manager, 45U, Double Sided	EA	\$ 1,553.58	15%	\$1,315.08
CPI	35524-703	12" Vertical Wire Manager, 45U, Double Sided	EA	\$ 1,658.08	15%	\$1,403.54
СРІ	10250-715	Universal Cable Runway, 15", Black, 10'	EA	\$ 193.29	15%	\$163.62
СРІ	10250-724	Universal Cable Runway, 24", Black, 10'	EA	\$ 236.98	15%	\$200.60
CPI	10822-712	Universal E-Bend, 12", Black	EA	\$ 202.54	15%	\$171.45
CPI	10822-718	Universal E-Bend, 18", Black	EA	\$ 210.72	15%	\$178.37
CPI	11421-715	Wall Angle Support - 15", Black	EA	\$ 42.96	15%	\$36.36
CPI	11421-718	Wall Angle Support - 18", Black	EA	\$ 46.00	15%	\$38.94
СРІ	11746-724	Triangular Support Bracket, 15-24", Black	EA	\$ 81.04	15%	\$68.60
СРІ	12100-718	Cable Runway Radius Drop, 18", Black	EA	\$ 58.28	15%	\$49.33
СРІ	10595-718	Rack Mounting Plate, 15-18", Black	EA	\$ 57.95	15%	\$49.06
СРІ	10250-718	Universal Cable Runway, 18", Black, 10'	EA	\$ 200.19	15%	\$169.46
СРІ	11421-718	Wall Angle Support - 18", Black	EA	\$ 46.00	15%	\$38.94
CPI	11746-718	Triangular Support Bracket, 9-18"	EA	\$ 74.72	15%	\$63.25
СРІ	10595-718	Rack Mounting Plate, 15-18", Black	EA	\$ 57.95	15%	\$49.06
СРІ	12100-718	Cable Runway Radius Drop, 18"	EA	\$ 58.28	15%	\$49.33

TIPS PRICING FORM 1 - GOODS / ITEMS PRICING						
Product Name	Product #	Description	Unit	MSRP or Catalog Pricing	% Discount	TIPS Price
CPI	40153-020	TMGB Ground Bar, 20", KIT	EA	\$ 471.53	15%	\$399.14
CPI	10622-010	TGB Busbar - 4"x10"	EA	\$ 195.81		\$165.75
CPI	10622-020	TMGB Busbar - 4"x20"	EA	\$ 282.71		\$239.31
Panduit	RGS134-1Y	Horizontal Rack Bus Bar For 19" Racks	EA	\$ 170.36		\$114.06
MaxCell	MXE64283BK5300	Innerduct, 3 in. ID, 5300 ft L, HDPE, Black	FT	\$ 3.85		\$3.62
MaxCell	MXE86383GR10000	Fabric Innerduct, 4", 3-Cell, Outdoor	FT	\$ 4.80	6%	\$4.50
Panduit	PUR5C04BU-F	Panduit 5e Riser cable	FT	\$ 0.35	27%	\$0.26
Panduit	CJ688TGBU	Panduit 5e modular jack	EA	\$ 18.42	25%	\$13.76
Commscope	760018630	24-Strand, Plenum Rated, TeraSPEED 8.3/125 μm single-mode	FT	\$ 2.28		\$1.70
Commscope	760054288	12-Strand, LazrSPEED 550 50 μm Multimode - OSP	FT	\$ 3.00	25%	\$2.24
Commscope	760054296	24-Strand, LazrSPEED 550 50 μm Multimode - OSP	FT	\$ 4.58		\$3.42
Commscope	760054312	48-Strand, LazrSPEED 550 50 μm Multimode - OSP	FT	\$ 7.85	25%	\$5.86
Commscope	760054338	72-Strand, LazrSPEED 550 50 μm Multimode - OSP	FT	\$ 11.76	+	\$8.78
Commscope	760053843	12-Strand Fiber Optic Cable, Single-mode, OSP, Loose Tube	FT	\$ 0.76	25%	\$0.57
Commscope	760053850	24-Strand Fiber Optic Cable, Single-mode, OSP, Loose Tube	FT	\$ 1.01	25%	\$0.76
Commscope	760053876	48-Strand Fiber Optic Cable, Single-mode, OSP, Loose Tube	FT	\$ 1.41	26%	\$1.05
Commscope	760053892	72-Strand Fiber Optic Cable, Single-mode, OSP, Loose Tube	FT	\$ 1.77		\$1.32
Commscope	186070-000	FOSC 450 B6 Fiber Optic Splice Closure	EA	\$ 316.43		\$273.21
Commscope	760221739	Splicing Cassette12LC LazrSPEED, 900μm - OM4 Multimode	EA	\$ 432.00		\$322.63
Commscope	760221697	Splicing Cassette24LC LazrSPEED, 900μm - OM4 Multimode	EA	\$ 712.00		\$531.75
Commscope	760221747	TeraSPEED Splicing Cassette, 12LC, 900μm - Single-mode	EA	\$ 480.00	+	\$358.48
Commscope	760221705	TeraSPEED Splicing Cassette, 24LC, 900μm - Single-mode	EA	\$ 712.00		\$531.75
Commscope	760149344	12 Fiber, MM LC Adapter Panel	FA	\$ 71.28		\$53.23
Commscope	760148171	24 Fiber, MM LC Adapter Panel	EA	\$ 151.20		\$112.92
Commscope	760149351	12 Fiber, SM LC Adapter Panel	EA	\$ 97.20	+	\$72.59
Commscope	760148361	24 Fiber, SM LC Adapter Panel	EA	\$ 194.40	+	\$145.18
CommScope	760147637	12 Fiber, SM LC/APC Adapter Panel	EA	\$ 66.96		\$50.01
Commscope	874036404/10	Indoor/Outdoor Category 6A U/UTP Cable, Plenum	FT	\$ 1.90	25%	\$1.42
Commscope	760107094	Cat-6A UTP Cable, Riser, Blue, 1091B X10D	FT	\$ 0.71	25%	\$0.53
Commscope	760122630	Cat-6A FTP Cable, Plenum, Blue, 2291B X10D	FT	\$ 1.66	+	\$1.24
Commscope	760081364	Cat-6A FTP Cable, Riser, Blue, 1291B X10D	FT	\$ 0.82	+	\$0.61
Commscope	760152587	6A 24P Patch Panel, UTP, Flat, 1U	EA	\$ 678.28		\$506.56
Commscope	760152595	6A 48P Patch Panel, UTP, Flat, 2U	EA	\$ 1,356.58	+	\$1,013.14
Commscope	760151324	6A 24P Patch Panel, UTP, Angled, 1U	EA	\$ 712.17	+	\$531.87
Commscope	760151779	6A 48P Patch Panel, UTP, Angled, 2U	EA	\$ 1,424.34	25%	\$1,063.75
Commscope	760008888	Category 6 OSP	FT	\$ 0.61	26%	\$0.45
CommScope	874049304/10	Indoor/Outdoor Category 6 U/UTP Cable, Plenum	FT	\$ 1.58	25%	\$1.18
Commscope	760206797	Category 6 24P Patch Panel, UTP, Flat, 1U	EA	\$ 578.79		\$432.25
Commscope	760206805	Category 6 48P Patch Panel, UTP, Flat, 2U	EA	\$ 1,157.59	25%	\$864.52
Commscope	760206813	Category 6 24P Patch Panel, UTP, 1U - Angled	EA	\$ 606.86		\$453.22
Commscope	760206813	Category 6 48P Patch Panel, UTP, 2U - Angled	EA	\$ 1,213.95	+	\$906.61
UNIPRISE	UN874049914/10	Category 6 46P Patch Patien, 01P, 20 - Angled Category 6 Cable CMP Blue - Data Cabling -Horizontal	L ^A	\$ 1,213.95	+	\$1.01
UNIPRISE	CPP-UDDM-M-2U-48	48 Port, Category 6 Patch Panel - Horizontal Cabling	EA	\$ 143.26		\$1.01
UNIPRISE	CPP-UDDM-M-1U-24	24 Port, Category 6 Patch Panel - Horizontal Cabling	EA	\$ 143.26		\$63.95
UNIPRISE	UNJ600-BL	Category 6 Modular Jack - Blue (Data)	EA	\$ 89.69		\$9.32
Corning	012TSP-T4190D20	12-Strand MM OM4 Plenum Indoor/Outdoor, Tight Buffered FOC	FT	\$ 12.96	+	\$5.05

TIPS PRICING FORM 1 - GOODS / ITEMS PRICING						
Product Name	Product #	Description	Unit	MSRP or Catalog Pricing	% Discount	TIPS Price
Corning	024T88-33190-29	24-Strand Tight-Buffered Cable, Plenum, 50 MM (OM4)	FT	\$ 5.55	20%	\$4.45
Corning	024T88-33180-A3	24-Strand Tight-Buffered Cable, Plenum, 50 MM (OM4), Armored	FT	\$ 5.67	20%	\$4.55
Corning	024E8P-31131-29	24-Strand In/ Out Campus Fiber OS2 Single-mode	FT	\$ 2.79	16%	\$2.34
Corning	024E88-33131-A3	24-Strand Single-mode Armored Plenum Fiber Optic Cable - OS2	FT	\$ 3.32	16%	\$2.78
Corning	CCH-04U	4RU Fiber Optic Housing	EA	\$ 527.14	17%	\$439.50
Corning	CCH-02U	2RU Fiber Optic Housing	EA	\$ 413.70	17%	\$344.92
Corning	CCH-01U	1RU Fiber Optic Housing	EA	\$ 334.68	17%	\$279.04
Corning	SPH-01	Single-Panel Housing (SPH) Wall-mountable	EA	\$ 94.76	16%	\$79.28
Corning	WCH-02P	Wall-Mountable Connector Housing (WCH) Holds 2 CCH	EA	\$ 180.02	17%	\$148.73
Corning	CCH-CS12-E4-P00TE	12 F, Multimode UPC, 50 um OM3, Single-Fiber Splice Cassette - LC Type	EA	\$ 525.70	20%	\$420.95
Corning	CCH-CS12-E4-P00QE	12 F, Multimode UPC, 50 um OM4, Single-Fiber Splice Cassette - LC Type	EA	\$ 618.84	19%	\$501.96
	CCH-CS24-E4-P00QE		EA	<u>'</u>	17%	
Corning	·	24 F, Multimode UPC, 50 um OM4, Single-Fiber Splice Cassette - LC Type		\$ 1,117.48		\$921.94
Corning	CCH-CS12-AE-P00RE	12 F, Single-mode UPC, Single-Fiber Splice Cassette - LC Type	EA	\$ 663.62		\$553.30
Corning	CCH-CS24-AE-P00RE	24 F, Single-mode UPC, Single-Fiber Splice Cassette - LC Type	EA	\$ 1,215.14	17%	\$1,013.13
Corning	CCH-CP06-E4	6 Fiber OM3/OM4 MM Adapter Panel - LC Type	EA	\$ 71.66		\$59.75
Corning	CCH-CP12-E4	12 Fiber OM3/OM4 MM Adapter Panel - LC Type	EA	\$ 124.60		\$103.89
Corning	CCH-CP24-E4	24 Fiber OM3/OM4 MM Adapter Panel - LC Type	EA	\$ 230.42		\$192.12
Corning	CCH-CP06-A9	6 Fiber OS2 SM Adapter Panel - LC Type	EA	\$ 79.64		\$66.40
Corning	CCH-CP12-A9	12 Fiber OS2 SM Adapter Panel - LC Type	EA	\$ 140.52	 	\$117.16
Corning	CCH-CP24-A9	24 Fiber OS2 SM Adapter Panel - LC Type	EA	\$ 262.28		\$218.67
Corning	SOC-LC-900-OM4	Fuselite Connector, LC, MM OM4	EA	\$ 20.42	16%	\$17.10
Corning	SOC-LC-900-OM1	Fuselite Connector, LC, SM OS2	EA	\$ 19.80		\$16.59
Corning	80610844443	Shield Bond Connector	EA	\$ 7.48		\$5.24
Corning	055702T5120003M	Duplex OM3 Fiber Optic Patch Cord, LC To SC, 3M	EA	\$ 39.12		\$25.74
Corning	050502T5120003M	Duplex OM3 Fiber Optic Patch Cord, LC To LC, 3M	EA	\$ 32.74		\$23.84
Corning	050502Q5120003M	Duplex OM4 Fiber Optic Patch Cord, LC To LC, 3M	EA	\$ 34.54		\$24.73
Corning	040402G5120003M	Duplex OS2 Fiber Optic Patch Cord, LC To LC, 3M	EA	\$ 28.56		\$22.08
Berk-Tek	10139885	Category 6 OSP	FT 	\$ 0.52		\$0.39
Berk-Tek	10136226	Category 6 Cable CMP - Blue	FT 	\$ 0.59		\$0.44
Berk-Tek	10032455	Category 6 Cable CMR - Blue	FT	\$ 0.33		\$0.25
Berk-Tek	10130484	Category 6A Cable CMP - Blue	FT	\$ 1.34	+	\$1.00
Berk-Tek	10137700	Category 6A Cable CMR - Blue	FT 	\$ 0.62		\$0.46
Berk-Tek	69586-U24	24 Port, Category 6 Patch Panel	EA	\$ 310.69		\$222.75
Leviton	69586-U48	48 Port, Category 6 Patch Panel	EA	\$ 612.03	 	\$438.80
Leviton	61110-RL6	Category 6, RJ45 Insert (Blue)	EA	\$ 11.81		\$8.47
Leviton	6110G-RL6	Category 6A, RJ45 Insert (Blue)	EA	\$ 19.66		\$13.40
Leviton	41084-0BW	QuickPort Blank Insert, PK/10 (White)	EA	\$ 2.66		\$2.14
Leviton	42080-2WS	Faceplate, Flush Mount, 2-Port Modular, White	EA	\$ 2.34		\$1.88
Leviton	42080-4WS	Faceplate, Flush Mount, 4-Port Modular, White	EA	\$ 2.34		\$1.88
Leviton	49910-SW2	QuickPort Modular Furniture Faceplate, 2-Port, White	EA	\$ 4.04		\$3.23
Leviton	4108W-1SP	Stainless Steel Wall phone Plate	EA	\$ 11.38		\$9.11
Leviton	41089-2WP	Surface Mount Box 2 Port	EA	\$ 2.98		\$2.37
Leviton	6D460-3L	Category 6 Solid UTP Drk Blue - 3FT	EA	\$ 7.71	30%	\$5.39
Leviton	6D460-5L	Category 6 Solid UTP Drk Blue - 5FT	EA	\$ 9.16		\$6.40
Leviton	6D460-7L	Category 6 Solid UTP Drk Blue - 07FT	EA	\$ 10.63	+	\$7.43
Leviton	6D460-10L	Category 6 Solid UTP Drk Blue - 10FT	EA	\$ 12.81	30%	\$8.95

	TIPS PRICING FORM 1 - GOODS / ITEMS PRICING						
Product Name	Product #	Description	Unit	MSRP or Catalog Pricing	% Discount	TIPS Price	
AKG	See Catalog pricing located at https://www.iescomm.com/tips	All AKG products available from our company		See Catalog pricing	25%	See Catalog pricing	
AMX	See Catalog pricing located at https://www.iescomm.com/tips	All AMX products available from our company		See Catalog pricing	30%	See Catalog pricing	
ASHLY	See Catalog pricing located at https://www.iescomm.com/tips	All ASHLY products available from our company		See Catalog pricing	25%	See Catalog pricing	
ATLAS SOUND	See Catalog pricing located at https://www.iescomm.com/tips	All ATLAS products available from our company		See Catalog pricing	25%	See Catalog pricing	
ATLONA	See Catalog pricing located at https://www.iescomm.com/tips	All ATLONA products available from our company		See Catalog pricing	25%	See Catalog pricing	
AUDIO-TECHNICA	See Catalog pricing located at https://www.iescomm.com/tips	All AUDIO-TECHNICA products available from our company		See Catalog pricing	12%	See Catalog pricing	
BIAMP	See Catalog pricing located at https://www.iescomm.com/tips	All BIAMP products available from our company		See Catalog pricing	25%	See Catalog pricing	
BOSE	See Catalog pricing located at https://www.iescomm.com/tips	All BOSE PROFESSIONAL products available from our company		See Catalog pricing	30%	See Catalog pricing	
BSS	See Catalog pricing located at https://www.iescomm.com/tips	All BSS products available from our company		See Catalog pricing	30%	See Catalog pricing	
CHIEF	See Catalog pricing located at https://www.iescomm.com/tips	All CHIEF products available from our company		See Catalog pricing	25%	See Catalog pricing	
CRESTRON	See Catalog pricing located at https://www.iescomm.com/tips	All CRESTRON products available from our company		See Catalog pricing	30%	See Catalog pricing	
CROWN	See Catalog pricing located at https://www.iescomm.com/tips	All CROWN products available from our company		See Catalog pricing	25%	See Catalog pricing	
DBX	See Catalog pricing located at https://www.iescomm.com/tips	All DBX products available from our company		See Catalog pricing	20%	See Catalog pricing	
Da-Lite	See Catalog pricing located at https://www.iescomm.com/tips	All DA-LITE products available from our company		See Catalog pricing	25%	See Catalog pricing	
DRAPER	See Catalog pricing located at https://www.iescomm.com/tips	All DRAPER products available from our company		See Catalog pricing	25%	See Catalog pricing	
ELECTROVOICE	See Catalog pricing located at https://www.iescomm.com/tips	All ELECTROVOICE PROFESSIONAL products available from our company		See Catalog pricing	25%	See Catalog pricing	
EXTRON	See Catalog pricing located at https://www.iescomm.com/tips	All EXTRON products available from our company		See Catalog pricing	30%	See Catalog pricing	
FSR	See Catalog pricing located at https://www.iescomm.com/tips	All FSR products available from our company		See Catalog pricing	15%	See Catalog pricing	
JBL	See Catalog pricing located at https://www.iescomm.com/tips	All JBL PRO products available from our company		See Catalog pricing	20%	See Catalog pricing	
KRAMER	See Catalog pricing located at https://www.iescomm.com/tips	All KRAMER products available from our company		See Catalog pricing	20%	See Catalog pricing	
LG	See Catalog pricing located at https://www.iescomm.com/tips	ALL LG Commercial Displays available from our company		See Catalog pricing	20%	See Catalog pricing	
LISTEN	See Catalog pricing located at https://www.iescomm.com/tips	All LISTEN products available from our company		See Catalog pricing	25%	See Catalog pricing	
MERSIVE	See Catalog pricing located at https://www.iescomm.com/tips	All MERSIVE products available from our company		See Catalog pricing	15%	See Catalog pricing	
MIDDLE ATLANTIC		All MIDDLE ATLANTIC products available from our company		See Catalog pricing	30%	See Catalog pricing	
NEC	See Catalog pricing located at https://www.iescomm.com/tips	All NEC Commercial displays available from our company		See Catalog pricing	20%	See Catalog pricing	
PLANAR	See Catalog pricing located at https://www.iescomm.com/tips	All Planar Commercial displays available from our company		See Catalog pricing	10%	See Catalog pricing	
QSC	See Catalog pricing located at https://www.iescomm.com/tips	All QSC products available from our company		See Catalog pricing	20%	See Catalog pricing	
		All SAMSUNG Professional Displays products available from our company					
SAMSUNG	See Catalog pricing located at https://www.iescomm.com/tips	(Excludes LED Video Walls)		See Catalog pricing	10%	See Catalog pricing	
SHURE	See Catalog pricing located at https://www.iescomm.com/tips	All SHURE products available from our company		See Catalog pricing	20%	See Catalog pricing	
SOUNDTUBE	See Catalog pricing located at https://www.iescomm.com/tips	All SOUNDTUBE products available from our company		See Catalog pricing	12%	See Catalog pricing	
SYMETRIX	See Catalog pricing located at https://www.iescomm.com/tips	All SYMETRIX products available from our company		See Catalog pricing	15%	See Catalog pricing	
VADDIO	See Catalog pricing located at https://www.iescomm.com/tips	All VADDIO products available from our company		See Catalog pricing	10%	See Catalog pricing	

	TIPS PRICING FORM 1 - GOODS / ITEMS PRICING								
Product Name	Product #	Description	Unit	MSRP or Catalog Pricing	% Discount	TIPS Price			
ACRE	See ACRE Catalog pricing located at https://www.iescomm.com/tips	All ACRE products available from our company		See Catalog pricing	15%	See Catalog pricing			
Aiphone	See Aiphone Catalog pricing located at https://www.iescomm.com/tips	All Aiphone products available from our company		See Catalog pricing	15%	See Catalog pricing			
AMAG	See AMAG Catalog pricing located at https://www.iescomm.com/tips	All AMAG products available from our company		See Catalog pricing	15%	See Catalog pricing			
Avigilon	See Avigilon Catalog pricing at https://www.iescomm.com/tips	All Avigilon products available from our company		See Catalog pricing	15%	See Catalog pricing			
AXIS	See AXIS Catalog pricing located at https://www.iescomm.com/tips	All AXIS products available from our company		See Catalog pricing	15%	See Catalog pricing			
Bosch	See Bosch Catalog pricing located at https://www.iescomm.com/tips	All Bosch products available from our company		See Catalog pricing	15%	See Catalog pricing			
Brivo	See Brivo Catalog pricing located at https://www.iescomm.com/tips	All Brivo products available from our company		See Catalog pricing	15%	See Catalog pricing			
Continental	See Napco Catalog pricing located at https://www.iescomm.com/tips	All Continental products available from our company		See Catalog pricing	15%	See Catalog pricing			
Eagle Eye	See Eagle Eye Catalog pricing located at https://www.iescomm.com/tips	All Eagle Eye products available from our company		See Catalog pricing	15%	See Catalog pricing			
Exacq	See Exacq Catalog pricing located at https://www.iescomm.com/tips	All Exacq products available from our company		See Catalog pricing	15%	See Catalog pricing			
Gallagher	See Gallagher Catalog pricing located at https://www.iescomm.com/tips	All Gallagher products available from our company		See Catalog pricing	15%	See Catalog pricing			
Genea	See Genea Catalog pricing located at https://www.iescomm.com/tips	All Genea products available from our company		See Catalog pricing	15%	See Catalog pricing			
Genetec	See Genetec Catalog pricing located at https://www.iescomm.com/tips	All Genetec products available from our company		See Catalog pricing	15%	See Catalog pricing			
Hanwha	See Hanwha Catalog pricing located at https://www.iescomm.com/tips	All Hanwha products available from our company		See Catalog pricing	15%	See Catalog pricing			
Lenel	See Lenel Catalog pricing located at https://www.iescomm.com/tips	All Lenel products available from our company		See Catalog pricing	15%	See Catalog pricing			
Milestone	See Milestone Catalog pricing located at https://www.iescomm.com/tips	All Milestone products available from our company		See Catalog pricing	15%	See Catalog pricing			
Napco	See Napco Catalog pricing located at https://www.iescomm.com/tips	All Napco products available from our company		See Catalog pricing	15%	See Catalog pricing			
OpenPath	See Avigilon Catalog pricing located at https://www.iescomm.com/tips	All OpenPath products available from our company		See Catalog pricing	15%	See Catalog pricing			
Software House	See Software House Catalog pricing located at https://www.iescomm.com/tips	All Software House products available from our company		See Catalog pricing	15%	See Catalog pricing			
Verkada	See Catalog pricing at https://www.iescomm.com/tips	All Verkada products available from our company		See Catalog pricing	15%	See Catalog pricing			
Zenitel	See Zenitel Catalog pricing located at https://www.iescomm.com/tips	All Zenitel products available from our company		See Catalog pricing	15%	See Catalog pricing			